1. When milk is priced by the solids non-fat pricing scheme, the base solids are \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ %.
   1. 8.75
   2. 9.75
   3. 10.75
   4. 11.75
2. Which of the following is a true statement concerning federal milk marketing orders?
   1. They remove the need for cooperatives
   2. Public hearings are held so that all interested parties may present their views
   3. They assure the correct weighing, testing, and sanitary conditions of milk
   4. They are designated to weaken the bargaining power of single large dairy farmers.
3. The traditional method of pricing milk has used a milk fat differential on 1/10th of one percent, from a milk fat base of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ percent.
   1. 3.0
   2. 3.2
   3. 3.5
   4. 3.7
4. The first law on milk quality in the United States prohibited the addition of \_\_\_\_\_\_\_\_\_\_\_\_\_\_ to milk.
   1. Antibiotics
   2. Water
   3. Protein
   4. Sediment
5. Per capita advertising expenditures for fluid milk compared to soft drinks is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
   1. Twice as much
   2. Less than one fourth as much
   3. Equal to
   4. Four times as much
6. Milk, including skim milk used in fluid milk products, is class \_\_\_\_\_\_\_\_\_\_\_\_\_\_ and receives the highest price.
   1. I
   2. II
   3. III
   4. Manufacturing
7. The biggest and smallest percent change in per capita sales from 1974 to 1984 were \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_\_\_\_\_.
   1. Yogurt +120% - Nonfat dry milk -38%
   2. Butter +40% - Eggnog -9%
   3. Low fat milk +74% - Whole milk -30%
   4. Cheese +35% - Ice cream -9%
8. About 75% of the milk produced today is grade A, with \_\_\_\_\_\_\_\_\_\_\_\_\_ % of that being used for fluid milk.
   1. 75
   2. 100
   3. 25
   4. 50
9. Milk is sold in units of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
   1. Tons
   2. CWT
   3. Gallons
   4. Tankers
10. Federal milk market orders were first established in \_\_\_\_\_\_\_\_\_\_\_\_\_\_.
    1. 1946
    2. 1957
    3. 1917
    4. 1937
11. The National Dairy Promotions Board obtains funds by a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ cents per hundred weight assessment on all commercially marketed milk.
    1. 0.20
    2. 0.75
    3. 0.50
    4. 0.15
12. Who said, “I have never had an outstanding athlete who was not a hard milk drinker”?
    1. Billy Martin
    2. George Brett
    3. Vince Lombardi
    4. Bud Grant
13. The bacteria count of grade A raw milk must not exceed \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ per milliliter.
    1. 50,000
    2. 100,000
    3. 1,000,000
    4. 1,500,000
14. Pipeline systems have been used in the United States since \_\_\_\_\_\_\_\_\_\_\_\_\_\_.
    1. 1917
    2. 1946
    3. 1928
    4. 1957
15. One gallon of milk weighs approximately \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ pounds.
    1. 20.5
    2. 16
    3. 8.6
    4. 5.5
16. Milk from cows treated with antibiotics for mastitis treatment is withheld from sale because it \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
    1. Can inhibit cultures used for fermented products
    2. Can inhibit cleaners and sanitizers
    3. Can be dangerous to those allergic to antibiotics
    4. Both A and C
17. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ indicates the percentage of milk used in each class.
    1. Super pool
    2. Pool
    3. Blend
    4. Utilization
18. The agricultural Act of 1949 requires support price between \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ % parity.
    1. 35-55
    2. 45-65
    3. 50-75
    4. 75-90
19. The only persons regulated by Federal milk orders are \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
    1. Farmers
    2. Retail store owners
    3. Handlers
    4. Truckers
20. About 44% of fluid milk sales consist of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ milk.
    1. 2%
    2. Whole
    3. Skim
    4. Low fat
21. The \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ administers the federal milk marketing orders.
    1. Secretary of agriculture in the state in which the order is located
    2. Dairy division – agriculture marketing services –USDA
    3. Directors o the ASCS
    4. Extension service – USDA
22. The top five (5) states in milk production account for \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ of the total milk produced in the United States.
    1. 25%
    2. 35%
    3. 45%
    4. Over 50%
23. Which milk grade is not commonly used in most states?
    1. A
    2. Reject
    3. Manufacturing
    4. AA
24. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ account for approximately two-thirds of the milk utilized in manufactured dairy products.
    1. Butter – cheese
    2. Sour cream – cheese
    3. Ice cream – butter
    4. Yogurt – cottage cheese
25. As with Grade A milk, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ adopt and enforce regulations to control milk used for manufacturing of milk products.
    1. Large dairy cooperatives
    2. The Federal Government
    3. Each milk marketing order area
    4. Each state