**Utah FFA Exam Resources**

Selling: Helping Customers Buy – Ditzenberger & Kidney.

Closing: A Process, Not a Problem (50 minute series) – Thornton

Professional Selling: Practical Secrets for Successful Sales (50 minute series) – Morgan

Sales Training Basics: What you need to know about selling (50 minute series) – Chapman & Chapman

Calming upset customers (50 minute series) – Morgan